

AusExports Australia

International Catalogue

Top 50 Australian Export Products – International Catalogue
All prices in US\$ FOB Australia

50 Export lines	7 Tiers	US\$ FOB Pricing (USD) FOB Pricing (USD)	EN / HI Bilingual
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OzMate AI	ausexports.com.au/ausmate-ai — free export/import intelligence tool

- Australia maintains competitive trade agreements and tariff arrangements with markets globally, ensuring favourable access for our quality exports across agricultural, pastoral, and manufactured goods.
- Australian sheep meat is recognised globally for premium quality and has strong demand across multiple export markets with competitive pricing.
- A new Veterinary Health Certificate for ovine/caprine (sheep & goat) meat imports was notified in Feb 2026 and revised 6 April 2026 — opening a fresh, beef-free meat import pathway expected fully in force in H2 2026.
- Australian cotton is world-renowned for quality and sustainability, with strong international demand in textile and processing industries.
- Australian beef and bovine products are exported to markets with strong import demand and competitive access arrangements.

Before You Browse: What AusExports.com.au + OzMate AI Solve For You

International importers sourcing from Australia commonly face five key challenges when establishing supply chains. Here is how AusExports.com.au (our verified-supplier marketplace) and OzMate AI (our export/import intelligence tool) address each one.

1. “Which Australian supplier can I actually trust?”

Cold outreach and unverified trading agents make it hard to know who is genuine. AusExports.com.au pre-lists vetted Australian producers and exporters by category, while OzMate AI's buyer mode lets you search and shortlist suppliers directly instead of relying on word-of-mouth.

2. “What are the correct import classifications and tariff rates for my market?”

Misclassification causes duty surprises, demurrage and held containers. OzMate AI's HS code & tariff lookup and guided FOB/CIF pricing builder give a fast, plain-English starting point before your customs broker signs off.

3. “Will my shipment get held up by certification I didn't know about?”

Requirements shift — like the new sheep/goat meat Veterinary Health Certificate that came into force in 2026. AusExports keeps sourcing aligned to current AQCS, DAHD and FSSAI requirements per category, and OzMate AI turns fragmented official rules into plain-English checklists so fewer consignments are rejected at port.

4. “I can't tell if my landed cost is realistic before I commit.”

Transparent pricing is critical for budgeting and cost control. Every product in this catalogue carries clearly stated FOB pricing in US dollars, providing a reliable starting point for your quotations and cost calculations. Contact us directly for freight and insurance estimates to your destination port.

5. “There's no single point of contact, and detail gets lost in translation.”

Juggling separate suppliers, freight forwarders and customs brokers — often only in English — slows everything down. AusExports coordinates sourcing, packaging, logistics and documentation from a single desk, and this brochure itself ships bilingually (English/Hindi) so nothing gets lost inside your own organisation.

Tier 1 – Grains, Pulses & Oilseeds

Highest volume & fastest-moving bulk trade lines

 IND001	Red Lentils HS 0713.40 MOQ / MOQ: 20–25 MT (1x20ft GP) FOB Australia (US\$) / US\$ 490 – 630 / MT Packaging / 25kg or 50kg PP bags, bulk option Load options / 20ft GP, 40ft GP, bulk vessel Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics <i>Lentils have strong global demand, particularly in South Asian, Middle Eastern, and North African markets, with consistent pricing and year-round buyers.</i>
 IND002	Chickpeas HS 0713.20 MOQ / MOQ: 20–25 MT (1x20ft GP) FOB Australia (US\$) / US\$ 490 – 665 / MT Packaging / 25kg or 50kg PP bags, optional 1 MT bulk bags Load options / 20ft GP, 40ft GP, bulk vessel Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics <i>Strong foodservice and retail demand; suitable for containerised or bulk trade depending on season and quota settings.</i>
 IND003	Faba Beans HS 0713.50 MOQ / MOQ: 20–25 MT (1x20ft GP) FOB Australia (US\$) / US\$ 350 – 490 / MT Packaging / 25kg or 50kg PP bags, 1 MT bulk bags Load options / 20ft GP, 40ft GP, bulk vessel Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics <i>Faba beans fit both food and feed channels and are relevant where price-sensitive buyers need protein-rich legumes.</i>



IND004

Yellow Peas | HS 0713.10

MOQ / MOQ: 20–25 MT (1x20ft GP)

FOB Australia (US\$) / US\$ 420 – 525 / MT

Packaging / 25kg or 50kg PP bags, optional bulk bags

Load options / 20ft GP, 40ft GP, bulk vessel

Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics

Peas and beans are protein-rich legumes with international demand from food processors, animal feed manufacturers, and food service sectors.



IND005

Canola Seed | HS 1205.10

MOQ / MOQ: 1,000+ MT bulk (vessel)

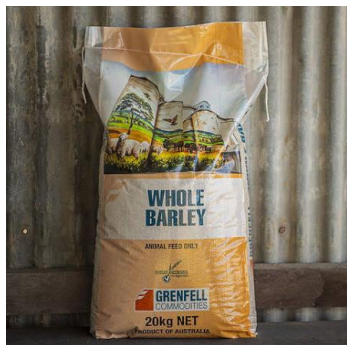
FOB Australia (US\$) / US\$ 490 – 665 / MT

Packaging / Bulk vessel or 1 MT bulk bags / 50kg PP bags

Load options / Bulk vessel, 20ft GP, 40ft GP

Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics

Canola seed is in demand globally for edible oil production and animal feed processing, with established supply chains in multiple regions.



IND006

Feed Barley | HS 1003

MOQ / MOQ: 20–25 MT (1x20ft GP) trial; bulk vessel by agreement

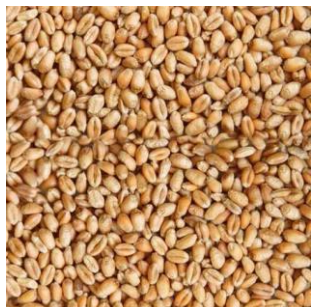
FOB Australia (US\$) / US\$ 225 – 240 / MT

Packaging / Bulk grain; subject to buyer specification

Load options / 20–25 MT container trial; vessel bulk by agreement

Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics

Barley is a versatile feed grain with global demand from feed mills, breweries, and distilleries across multiple export markets.



IND007

Feed Wheat | HS 1001

MOQ / MOQ: 20–25 MT (1x20ft GP) trial; bulk vessel by agreement

FOB Australia (US\$) / US\$ 240 – 260 / MT

Packaging / Bulk grain; subject to buyer specification

Load options / 20–25 MT container trial; vessel bulk by agreement

Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics

Feed wheat can suit cost-sensitive feed and grain buyers when domestic supply or quality spreads create import demand.



IND008

Milling Wheat | HS 1001

MOQ / MOQ: 20–25 MT (1x20ft GP) trial; bulk vessel by agreement

FOB Australia (US\$) / US\$ 250 – 275 / MT

Packaging / Bulk grain; subject to buyer specification

Load options / 20–25 MT container trial; vessel bulk by agreement

Buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics

Milling wheat is relevant to flour and food-processing buyers where quality and blending requirements support imports.



IND009

Oats (Milling / Food Grade) | HS 1004

MOQ / MOQ: 20–25 MT (1x20ft GP) trial; bulk vessel by agreement

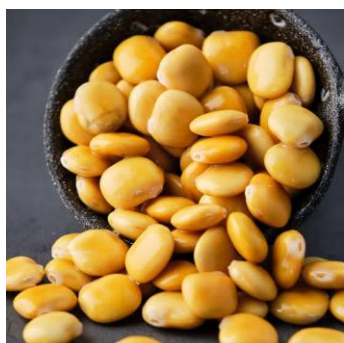
FOB Australia (US\$) / US\$ 260 – 295 / MT

Packaging / Bulk grain or 25kg PP bags; food-grade segregation on request

Load options / 20–25 MT container trial; vessel bulk by agreement

Target buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics

Australian oats are premium quality with strong international demand from breakfast cereal, health food, and animal feed manufacturers.



IND010

Lupins (Sweet Lupin, Food & Feed Grade) | HS 0713.90

MOQ / MOQ: 20–25 MT (1x20ft GP)

FOB Australia (US\$) / US\$ 300 – 380 / MT

Packaging / 25kg or 50kg PP bags, 1 MT bulk bags

Load options / 20ft GP, 40ft GP, bulk vessel

Target buyers / segment / NHC Foods Limited; Pisum Foods; Pristine Organics

Australia is the world's largest sweet lupin producer; a high-protein, low-cost legume with growing international demand in aquafeed and plant-protein formulations.

Tier 2 – Dairy Products

Powders, retail dairy and dairy ingredients



IND011

Full Cream Milk Powder | HS 0402.10 / 0402.21

MOQ / MOQ: 5–20 MT trial; 1x20ft GP bulk

FOB Australia (US\$) / US\$ 2,450 – 3,150 / MT

Packaging / 25kg multi-wall paper bags with PE liner on pallets

Load options / 20ft GP, 40ft GP, palletised LCL

Buyers / segment / Distributors, retailers, and food companies

Imported dairy ingredients remain relevant for premium dairy, bakery and food-manufacturing channels.



IND012

Skim Milk Powder | HS 0402.10 / 0402.21

MOQ / MOQ: 5–20 MT trial; 1x20ft GP bulk

FOB Australia (US\$) / US\$ 2,240 – 2,800 / MT

Packaging / 25kg multi-wall paper bags with PE liner on pallets

Load options / 20ft GP, 40ft GP, palletised LCL

Buyers / segment / Distributors, retailers, and food companies

Skim milk powder suits beverage mixes, recombined dairy products and industrial food formulations.



IND013

Infant Formula | HS 1901.10

MOQ / MOQ: 1,000–5,000 tins trial; full pallet bulk

FOB Australia (US\$) / US\$ 8 – 16 / tin

Packaging / 800g–900g tins in printed retail cartons, shrink-wrapped pallets

Load options / 20ft GP, 40ft GP, palletised LCL

Buyers / segment / Distributors, retailers, and food companies

Infant formula is a premium nutrition product with strong international demand from retail, distribution, and food service channels.



IND014

Cheese | HS 0406.10 / 0406.90

MOQ / MOQ: 1–5 MT trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 3.5 – 6 / kg

Packaging / Block, shred or slice in vacuum packs / cartons, chilled or frozen

Load options / 20ft reefer, 40ft reefer

Buyers / segment / Distributors, retailers, and food companies

Cheese is supported by organised retail, HORECA, quick-service restaurant and premium gourmet demand.



IND015

Butter | HS 0405.10

MOQ / MOQ: 1–5 MT trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 3.5 – 5 / kg

Packaging / 25kg cartons or retail 200–500g blocks, chilled/frozen

Load options / 20ft reefer, 40ft reefer

Buyers / segment / Distributors, retailers, and food companies

Butter fits bakery, hospitality and premium retail channels where imported dairy quality matters.



IND016

Goat Milk Powder | HS 0402.21 / 0402.29

MOQ / MOQ: 5–20 MT trial; 1x20ft GP bulk

FOB Australia (US\$) / US\$ 4,550 – 5,600 / MT

Packaging / 25kg paper bags or retail tins on pallets

Load options / 20ft GP, 40ft GP, palletised LCL

Buyers / segment / Distributors, retailers, and food companies

Goat milk powder is relevant to premium infant, specialty nutrition and allergy-sensitive nutrition segments.



100% WHEY PROTEIN

GRASS FED

1KG

WHEY PROTEIN CONCENTRATE

IND017

Whey Protein Concentrate (WPC80) | HS 0404.10

MOQ / MOQ: 5–20 MT trial; 1x20ft GP bulk
FOB Australia (US\$) / US\$ 4,200 – 5,500 / MT
Packaging / 20kg multi-wall paper bags with PE liner on pallets
Load options / 20ft GP, 40ft GP, palletised LCL
Target buyers / segment / Distributors, retailers, and food companies
A dairy-ingredient input for India's sports-nutrition and bakery manufacturers, who currently rely heavily on imported WPC.



Allowrie

PURE GHEE

AUSTRALIA

NET 1.8 kg

IND018

Ghee / Anhydrous Milk Fat (AMF) | HS 0405.90

MOQ / MOQ: 1–5 MT trial; 1x20ft reefer or ambient bulk
FOB Australia (US\$) / US\$ 4.5 – 6 / kg
Packaging / 15kg tins (bulk) or 200g–1kg retail jars/tins
Load options / 20ft reefer, 20ft GP (ambient AMF), palletised LCL
Target buyers / segment / Distributors, retailers, and food companies
Ghee carries strong cultural demand across India; AMF is used by sweets, bakery and dairy-recombination manufacturers.

Tier 3 – Premium Seafood

Reefer and air-freighted seafood for HORECA & premium retail



IND019

Atlantic Salmon | HS 0302.14 / 0304.41

MOQ / MOQ: 1x20ft reefer (≈18–22 MT) or pallet LCL trial

FOB Australia (US\$) / US\$ 5.5 – 8 / kg

Packaging / Vacuum-packed fillets/portions in 5–10kg cartons, frozen IQF or chilled airfreight

Load options / 20ft reefer, 40ft reefer, airfreight LCL

Buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Atlantic salmon is premium seafood suited to fine dining, specialty retail, and food service channels internationally.



IND020

Salmon Belly | HS 0304.99

MOQ / MOQ: 1x20ft reefer or 10 MT trial

FOB Australia (US\$) / US\$ 2 – 4 / kg

Packaging / Frozen vacuum-packed, 10kg master carton

Load options / 20ft reefer, 40ft reefer

Buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Salmon belly offers a value-premium format for Japanese dining, fusion menus and specialty retailers.



IND021

Salmon Heads | HS 0302.99

MOQ / MOQ: 1x20ft reefer or mixed pallet

FOB Australia (US\$) / US\$ 0.4 – 1 / kg

Packaging / Frozen, 15–20kg bulk carton

Load options / 20ft reefer, 40ft reefer, mixed container

Buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Salmon heads fit selective culinary, soup-base and wholesale seafood channels.



IND022

Live Abalone | HS 0307.81 / 1605.57

MOQ / MOQ: 50–200 kg trial; full pallet bulk

FOB Australia (US\$) / US\$ 28 – 56 / kg

Packaging / Live, frozen, canned or dried in branded retail packs / bulk cartons

Load options / Airfreight LCL, 20ft reefer, mixed container

Buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Live abalone targets luxury dining, gifting and high-end hospitality buyers.



IND023

Frozen Abalone | HS 0307.81 / 1605.57

MOQ / MOQ: 50–200 kg trial; full pallet bulk

FOB Australia (US\$) / US\$ 22 – 42 / kg

Packaging / Frozen vacuum-packed retail or foodservice packs / bulk cartons

Load options / Airfreight LCL, 20ft reefer, mixed container

Buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Frozen abalone expands premium seafood access for chefs, luxury grocers and curated foodservice buyers.



IND024

Oysters | HS 0307.11

MOQ / MOQ: 100–500 dozen trial; pallet LCL

FOB Australia (US\$) / US\$ 5.5 – 12 / dozen

Packaging / Live oysters in foam boxes with gel packs; chilled airfreight

Load options / Airfreight LCL, 20ft reefer

Buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Oysters suit luxury hotels, premium seafood distributors and metropolitan fine-dining programs.



IND025

Rock Lobster | HS 0306.31 / 0306.91

MOQ / MOQ: 100–500 kg trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 32 – 48 / kg

Packaging / Live in foam boxes with gel packs (airfreight) or frozen whole in cartons

Load options / Airfreight LCL, 20ft reefer

Buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Fresh rock lobster is a premium luxury seafood product with strong global demand in fine dining and high-end retail.



IND026

Frozen Tuna (Yellowfin / Skipjack Loins) | HS 0304.87 / 0303.42

MOQ / MOQ: 1–10 MT trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 5.5 – 8 / kg

Packaging / Frozen loins, vacuum-packed in 10–20kg cartons

Load options / 20ft reefer, 40ft reefer

Target buyers / segment / Catch of Norway Seafood; Big Sam's; Le Marche Retail

Tuna loins are premium seafood products suited to both canned-tuna production and high-end food service and retail channels globally.



IND027

Scallops (Frozen Meat) | HS 0307.21 / 0307.29**MOQ / MOQ:** 50–200 kg trial; full pallet bulk**FOB Australia (US\$)** / US\$ 10 – 16 / kg**Packaging** / Frozen IQF meat in 1kg retail or 5–10kg foodservice packs**Load options** / Airfreight LCL, 20ft reefer**Target buyers / segment** / Catch of Norway Seafood; Big Sam's; Le Marche Retail*Tasmanian and Queensland scallops are positioned for five-star hotel kitchens and premium seafood counters.*

Tier 4 – Nuts, Honey & Premium Foods

Gifting, gourmet and specialty-retail lines



IND028

Almonds | HS 0802.12

MOQ / MOQ: 20–25 MT (1x20ft GP)

FOB Australia (US\$) / US\$ 5.5 – 8 / kg

Packaging / 10–25kg cartons or vacuum bags on pallets

Load options / 20ft GP, 40ft GP, palletised LCL

Buyers / segment / Distributors, retailers, and food companies

Almonds have strong global demand from snack producers, bakeries, confectioneries, and health food manufacturers.



IND029

Macadamia Nuts | HS 0802.62

MOQ / MOQ: 1–10 MT trial; 1x20ft GP bulk

FOB Australia (US\$) / US\$ 8.5 – 14 / kg

Packaging / Inshell in 10–20kg cartons; kernel vacuum-packed

Load options / 20ft GP, 40ft GP

Buyers / segment / Distributors, retailers, and food companies

Macadamias are premium nuts suited to specialty retail, gifting, and premium food service channels internationally.



IND030

Manuka Honey | HS 0409

MOQ / MOQ: 500–2,000 jars trial; full pallet bulk

FOB Australia (US\$) / US\$ 11 – 34 / jar

Packaging / 250g/500g glass jars in retail cartons, shrink-wrapped pallets

Load options / 20ft GP, 40ft GP, palletised LCL

Buyers / segment / Distributors, retailers, and food companies

Premium imported Manuka honey aligns with India's gifting, wellness and specialty retail demand.



IND031

Premium Honey | HS 0409

MOQ / MOQ: 500–2,000 jars trial; full pallet bulk

FOB Australia (US\$) / US\$ 5.5 – 12 / jar

Packaging / 250g/500g glass jars in retail cartons, shrink-wrapped pallets

Load options / 20ft GP, 40ft GP, palletised LCL

Buyers / segment / Distributors, retailers, and food companies

Premium honey fits gourmet, natural-food, gifting and premium pantry channels in metro India.



IND032

Walnuts (In-Shell & Kernel)

HS 0802.31 / 0802.32

MOQ / MOQ: 1–10 MT trial; 1x20ft GP bulk**FOB Australia (US\$) / US\$** 4.5 – 7 / kg**Packaging /** 10–20kg cartons (in-shell) or vacuum-packed kernel bags on pallets**Load options /** 20ft GP, 40ft GP**Target buyers / segment /** Distributors, retailers, and food companies*A growing Riverina-grown alternative to imported walnuts already popular in Indian dry-fruit ('dry-mewa') retail.*

IND033

Dried Vine Fruits (Sultanas, Raisins & Currants)

HS 0806.20

MOQ / MOQ: 5–20 MT trial; 1x20ft GP bulk**FOB Australia (US\$) / US\$** 1.8 – 2.5 / kg**Packaging /** 12.5kg cartons or 1 MT bulk bags**Load options /** 20ft GP, 40ft GP, bulk vessel**Target buyers / segment /** Distributors, retailers, and food companies*Murray Valley sultanas and raisins are an established dry-fruit and confectionery ingredient line with year-round Indian retail demand.*

IND034

Australian Wine (Bottled, Premium Red & White)

HS 2204.21

MOQ / MOQ: 50–200 cases trial; full pallet bulk**FOB Australia (US\$) / US\$** 54 – 130 / case**Packaging /** 750ml glass bottles, 12-bottle cartons on pallets**Load options /** 20ft GP, 40ft GP, palletised LCL**Target buyers / segment /** Distributors, retailers, and food companies*Australian wine is recognised globally for quality and offers competitive value at all price points.***Premium Red Brands:** Penfolds, Jacob's Creek. Torbreck. Metala, Two Hands, Hardy**Premium White Brands:** Penfolds, Jacob's Creek. D'Arenberg, Yalumba, Fourth Wave Wine, De Bortoli

Zero Alcohol wines are also available.

Tier 5 – Health & Wellness

Nutraceuticals and sports nutrition for India's wellness retail boom



IND035

Fish Oil | HS 1517.90 / 2106.90

MOQ / MOQ: 1,000–5,000 units trial; full pallet bulk

FOB Australia (US\$) / US\$ 3.5 – 10 / unit

Packaging / Bottles 60–365 softgels in retail cartons, shrink-wrapped pallets

Load options / 20ft GP, palletised LCL, airfreight

Buyers / segment / HealthKart; Nutrabay; HK Vitals; Wellbeing Nutrition

Omega-3 and fish oil lines suit India's fast-growing wellness and sports-nutrition retail channels.



IND036

Multivitamins | HS 2106.90

MOQ / MOQ: 1,000–5,000 units trial

FOB Australia (US\$) / US\$ 2 – 8 / unit

Packaging / Bottles or blister packs in retail cartons

Load options / 20ft GP, palletised LCL, airfreight

Buyers / segment / HealthKart; Nutrabay; HK Vitals; Wellbeing Nutrition

Multivitamins remain a broad-based daily wellness category for India's online and offline supplement retailers.



IND037

Probiotics | HS 2106.90

MOQ / MOQ: 1,000–5,000 units trial

FOB Australia (US\$) / US\$ 4 – 11 / unit

Packaging / Capsules, sachets or powder in retail cartons; cool ambient

Load options / 20ft GP, palletised LCL, airfreight

Buyers / segment / HealthKart; Nutrabay; HK Vitals; Wellbeing Nutrition

Probiotics fit gut-health and daily wellness positioning, especially in urban direct-to-consumer channels.



IND038

Collagen | HS 2106.90

MOQ / MOQ: 1,000–5,000 units trial

FOB Australia (US\$) / US\$ 6 – 16 / unit

Packaging / Powder sachets, tablets or drink bottles in retail cartons

Load options / 20ft GP, palletised LCL, airfreight

Buyers / segment / HealthKart; Nutrabay; HK Vitals; Wellbeing Nutrition

Collagen aligns with skin, beauty and active-lifestyle supplementation demand in India.



IND039

Vitamin C + Zinc | HS 2106.90

MOQ / MOQ: 1,000–5,000 units trial

FOB Australia (US\$) / US\$ 3 – 8 / unit

Packaging / Bottles, sachets or tablets in retail cartons

Load options / 20ft GP, palletised LCL, airfreight

Buyers / segment / HealthKart; Nutrabay; HK Vitals; Wellbeing Nutrition

Vitamin C + Zinc suits immunity and daily wellness programs across mass-premium supplement retailers.



IND040

Whey Protein Powder (Sports Nutrition) | HS 2106.90

MOQ / MOQ: 500–2,000 units trial; full pallet bulk

FOB Australia (US\$) / US\$ 8 – 15 / unit

Packaging / 1kg–2kg foil-lined tubs/pouches in retail cartons

Load options / 20ft GP, palletised LCL, airfreight

Target buyers / segment / HealthKart; Nutrabay; HK Vitals; Wellbeing Nutrition

India is one of the world's fastest-growing protein-supplement markets; retail-ready WPC/WPI tubs sit alongside the bulk WPC80 ingredient line in Tier 2.

Tier 6 – Meat & Meat Products

Sheep, goat and pork lines only — no beef or beef by-products



IND041

Lamb Carcasses (Frozen, Whole / Half) | HS 0204.30

MOQ / MOQ: 3–5 MT trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 5.5 – 7 / kg

Packaging / Frozen whole/half carcasses, individually bagged, in cartons or bins

Load options / 20ft reefer, 40ft reefer

Target buyers / segment / Premium hotel groups, gourmet butchers and Halal-certified retail chains in metro India

Australian sheep meat is recognised for premium quality and has strong export demand across multiple markets.



IND042

Frozen Lamb Cuts (Leg & Shoulder, Bone-In) | HS 0204.42

MOQ / MOQ: 1–3 MT trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 6.5 – 8.5 / kg

Packaging / Vacuum-packed primal cuts, 10–15kg cartons, frozen

Load options / 20ft reefer, 40ft reefer

Target buyers / segment / Premium hotel groups, gourmet butchers and Halal-certified retail chains in metro India

Leg and shoulder are Australia's leading lamb export cuts; positioned for hotel kitchens, fine-dining and modern butchery retail as India's import framework comes into force.



IND043

Mutton / Sheep Meat (Frozen Carcase & Cuts) | HS 0204.41 / 0204.42

MOQ / MOQ: 1–3 MT trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 3.5 – 5 / kg

Packaging / Frozen carcase, six-way cuts or bone-in pieces, cartons

Load options / 20ft reefer, 40ft reefer

Target buyers / segment / Halal-certified meat distributors and modern-trade butchers in metro India

Mutton (older sheep meat) is a high-volume, value-priced complement to lamb, with broad acceptance across India's non-vegetarian retail and foodservice base.



IND044

Goat Meat (Chevon, Frozen Carcase & Cuts) | HS 0204.50

MOQ / MOQ: 1–3 MT trial; 1x20ft reefer bulk

FOB Australia (US\$) / US\$ 4 – 6 / kg

Packaging / Frozen whole carcase or six-way cut pieces, cartons

Load options / 20ft reefer, 40ft reefer

Target buyers / segment / Halal-certified meat distributors and modern-trade butchers in metro India

Goat (chevon) is India's most widely consumed red meat; industry bodies expect goatmeat to be added to AI-ECTA's tariff-free list alongside sheepmeat.



IND045

Halal-Certified Sheepmeat Offal & Variety Meats | HS

0206.80 / 0206.90

MOQ / MOQ: 1–2 MT trial; mixed reefer pallet

FOB Australia (US\$) / US\$ 1.5 – 2.5 / kg

Packaging / Frozen, cleaned variety meats (liver, kidney, tongue) in 10–15kg cartons

Load options / 20ft reefer, 40ft reefer, mixed container

Target buyers / segment / Halal-certified meat distributors and curry-cut wholesalers in metro India

Variety meats and offal are well established in Indian curry-cut cuisine; certified Halal handling and full traceability are baseline requirements under India's new VHC protocol.

Tier 7 – Wool, Cotton & Natural Fibres

Inputs for India's spinning, weaving and leather industries



IND047

Merino Greasy Wool (Bulk Classed) | HS 5101.11

MOQ / MOQ: 1 bale (≈180kg) trial; 40ft container bulk

FOB Australia (US\$) / US\$ 8 – 12 / kg

Packaging / Standard wool bales (≈180kg), core-tested and classed

Load options / 20ft GP, 40ft GP, bulk vessel

Target buyers / segment / Ludhiana & Panipat woollen spinning mills; Amritsar and Bhadohi textile clusters

Wool tariffs were eliminated immediately under AI-ECTA. India's Punjab woollen-spinning hubs are consistent buyers of Merino and crossbred greasy wool for blending.



IND048

Wool Tops (Combed, Scoured & Carbonised) | HS 5105.21

MOQ / MOQ: 1–5 MT trial; 1x20ft GP bulk

FOB Australia (US\$) / US\$ 18 – 25 / kg

Packaging / Compressed bales, polywrapped, on pallets

Load options / 20ft GP, 40ft GP

Target buyers / segment / Ludhiana & Panipat woollen spinning mills; Bhilwara textile cluster

Processed (combed) wool tops carry a substantial value-add over greasy wool and suit mills wanting to skip in-country scouring.



IND049

Raw Cotton (Lint, Bales) | HS 5201.00

MOQ / MOQ: 1 bale (≈227kg) trial; 40ft container bulk

FOB Australia (US\$) / US\$ 1.7 – 2 / kg

Packaging / Standard 227kg lint bales, compressed and strapped

Load options / 20ft GP, 40ft GP, bulk vessel

Target buyers / segment / Gujarat, Maharashtra and Tamil Nadu cotton-spinning mills

AI-ECTA grants immediate duty-free access within a 300,000-bale annual quota — a direct cost advantage for Australian cotton into India's textile industry.



IND050

Sheepskins (Raw & Pickled, Wool-On) | HS 4102.21**MOQ / MOQ:** 200–500 pieces trial; full container bulk**FOB Australia (US\$) / US\$** 3.5 – 6.5 / piece**Packaging /** Salted, dried or pickled skins, baled or palletised**Load options /** 20ft GP, 40ft GP**Target buyers / segment /** Kanpur and Chennai leather-tanning clusters*Tariffs on raw and processed hides and skins were locked at 0% under AI-ECTA; sheepskins (not cattle hides) keep this line entirely beef-free.*

Export Notes

- All prices are indicative US-dollar ranges, tightened toward the lower/average end for easy comparison; reconfirm exact levels against specification, certification, order timing and live freight at enquiry stage.
- Buyer/segment names are example leads or target segments, not confirmed importers in every case (especially Tier 6 meat and Tier 7 fibres) — verify current fit before outreach or shipment.

Talk to us — or talk to OzMate.

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